

## **PAYMENT AND ASSET MANAGEMENT SOLUTIONS TO ADDRESS ECONOMIC CHALLENGES<sup>1</sup>**

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As businesses look to alleviate the unanticipated strain of today's reality, there are several payment and asset management options that may help ease some of the challenges. From helping release capital from existing workplace assets to deferring new technology payments, we can help address some of the most pressing issues quickly without compromising your goals.

Here are a few options to consider.

### **DEFER OR REDUCE EXPENSES**

**2020 Payment Relief Program:** Acquire the IT your business needs today with reduced payments for the remainder of 2020 to help navigate temporary cash flow challenges. Lower payment terms for the first eight month of a 36 month payment agreement. Pay 1% of total solution value each month, deferring 90% of the cost to 2021. After eight months, monthly payments increase to equal ~3.3% of total solution value. Available on new technology solutions as low as USD \$5000.

**Payment Deferral:** Acquire now and pay later. Take advantage of our 90-day delayed payment structure to help ease tight budgets. Available on new technology purchases as low as USD \$5000. Eligible on HP hardware and select software, software appliances, services, and installation packages. <http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA7-1678ENW.pdf>

### **GENERATE CASH FROM EXISTING ASSETS**

**Accelerated Migration / Asset Monetization:** Unlock the hidden value in your existing workplace assets. Through an asset monetization structure, you can convert existing, owned workplace assets into a payment solution. This structure puts money in your pockets today. The incremental capital can help you close the gap with IT expenditures or give you the flexibility to support other parts of your business. We can also buyback excess newer generation technology that is no longer needed. <http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA6-1852ENW.pdf>

### **MATCH PAYMENTS TO USE**

**Extended Deployment:** Need technology today, but budget cycles or implementation timelines not working in your favor or need extra inventory for later? This phased deployment program allows you to obtain technology today with the flexibility to configure, test, and stand up your systems before paying. Your deployment schedule can extend out 12 months. <http://h20195.www2.hp.com/v2/GetPDF.aspx/4AA6-1783ENW.pdf>

### **RELIEVE SHORT TERM NEEDS**

**PC Rental Program:** Available on new HP PC equipment contracts for a rental period of 12 months. Eligible on a wide range of HP configurations, and may include select software, software appliances, services, and installation packages. Available globally for customers of all sizes. After 12 months, the rental devices can be extended, purchased or returned for an upgrade.

**Certified Pre-Owned Technology:** Pre-owned "Bare Metal" laptops are available for purchase. A great option for workplace contingency plans. Bare metal systems are fully tested, between 3-5 years old, but require the end user to own and load the Operating System and applications. Inventory may be limited.

<sup>1</sup>Financing and service offerings available through Hewlett-Packard Financial Services Company and its subsidiaries and affiliates (collectively HPFSC) in certain countries and is subject to credit approval and execution of standard HPFSC documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.